

Appendix

Code	Utterances	Types of Deception											
		Dis			Sim			WH	E		RH		L
		DisM	DisR	DisD	SimM	SimI	SimD		Ee	Ed	Rhe	RHd	
U-1	"...But wife, Linda does . Harlan started with a rusty Smith Corona, built himself into one of the bestselling mystery writers of all time ." – Richard								√				
U-2	"Walt doesn't run shit! There are no film or TV rights, Harlan's never allowed any adaptations of his books. Hates the idea." – Richard									√			
U-3	"Oh yeah! Drives Walt nuts, cause that's where the real money's at. When he gets a little Irish courage in him he'll get into it with Harlan." – Richard									√			
U-4	"Oh my god. He wouldn't leave him alone, poor guy. Harlan had to give him the hook. I didn't hear what he said but he must have really handed him his lunch, Walt was like a wounded puppy the rest of the night." – Richard									√			
U-5	"I don't, a screaming match? No..." – Richard										√		
U-6	"...But Joni was here too, she was early, maybe it was her, ask her." – Richard											√	
U-7	"Yes. I know - yes, ha. So, Harlan decided to finally put his mom in a nursing home. Which Linda always opposed. And I was going to wait till we were back home in Boston to tell her, so there wouldn't be a whole scene, but					√							

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	Harlan wanted me to tell her then. That was it. Sorry. Forgot." – Richard													
U-8	"I mean. We're all gutted but I'm happy we got that night with him. To be by his side, to think about our books and what we've accomplished with them, it's like I can still feel his hand on my shoulder." - Walt									√				
U-9	"What? Richard said what? Jesus. No, we didn't get "into it"." – Walt											√		
U-10	"We talked, we had a business discussion , about e-books, Jesus, it was nothing .." – Walt							√						
U-11	"..You want to talk about an argument, hell Ransom had an argument with him" – Walt												√	
U-12	"Look we love Ransom, he is a good kid, we love him." – Walt													√
U-13	"But he's always been the black sheep of the family, and I'm not, I, I keep stuff like this in the family, but with Ransom, he's never had a job. But dad for some unknown reason has always supported him, they've got this love hate bond. They fight. But that night, god. They had a blow out." – Walt												√	
U-14	"We couldn't make it out, but it was huge. And it was strange they went in another room to do it – they usually love stoking up drama in front of the whole family" – Walt												√	

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U-15	"Oh they're my family. I feel simultaneously freed by and supported by them...." – Joni								√				√
U-16	"It was just a mix up with the payment for Meg's tuition." – Joni							√					
U-17	"Just a money wiring issue. With the office at the school. So I had to ask Harlan to cut a check for this semester. No big deal." – Joni							√					
U-18	"I took him upstairs. We played our nightly game of GO, at some point he knocked the board over and Joni came up to check on us. Then I gave him pain medication, he pulled his shoulder last week, and left him in his study. At midnight. Said bye to Walt, went home." – Marta							√	√				
U-19	"Since his injury I've been giving him a 100 milligram IV push of Toradol, a non narcotic analgesic. And to help him sleep, 3 milligrams of morphine." – Marta							√	√				
U-20	"Why I hired you?"- Ransom											√	
U-21	"Marta c'mon (to Blanc) This is stoopid with two o's and you don't have a shred of evidence, you're just spinning a fairy tale." – Ransom											√	
U-22	"You have her confession!" – Ransom												√
U-23	"Oh shut up Blanc, shut up! Shut up with that Kentucky fried fog horn rag-horn drawl. Yeah I killed Fran but I guess I didn't, so what do you have on me. Nothing What? attempted murder -												√

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	(to Blanc) I get arson for the bombing, maybe a few other charges, with a good lawyer I'll be out before you know it. (to Marta) And then you'll see just how much hell I can wreak on your life, you vicious little bitch." – Ransom													

Note:

1. Dis : Dissimulation
 - DisM : Dissimulation (Masking)
 - DisR : Dissimulation (Repackaging)
 - DisD : Dissimulation (Dazzling)
2. Sim : Simulation
 - SimM : Simulation (Mimicking)
 - SimI : Simulation (Inventing)
 - SimD : Simulation (Decoying)
3. WH : Withholding Information
4. E : Equivocation
 - Ee : Equivocation (Euphemism)
 - Ed : Equivocation (Dysphemism)
5. RH : Red Herring
 - RHe : Red Herring (Evasion)
 - RHd : Red Herring (Distraction)
6. L : Lying